



**March 21, 2025**

**National Stock Exchange of India Ltd.**

Exchange Plaza, C – 1, Block G  
Bandra-Kurla Complex, Bandra (E),  
Mumbai-400 051  
Symbol: UNIECOM

**BSE Limited**

Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai 400 001  
Scrip Code: 544227

**Subject : Update under Regulation 30 of SEBI (Listing Obligations and Disclosure requirements) Regulations, 2015 ('SEBI Listing Regulations')**

Dear Sir/Madam,

Greetings from Unicommerce eSolutions Limited.

Pursuant to Regulation 30 of SEBI Listing Regulations, as amended from time to time, we are enclosing herewith the Press Release titled as under:-

**Unicommerce completes 100% buyout of leading courier aggregation platform Shipway**

This is for your reference and records and not a disclosure in terms of the requirements of Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

This information is available on the website of the Company: <https://unicommerce.com/>

You are requested to kindly take the abovementioned on record.

Thanking you,

**For Unicommerce eSolutions Limited**

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**Anil Kumar**  
**Company Secretary**  
**Membership no. F8023**

**Unicommerce eSolutions Ltd.**

**Registered Office:** Mezzanine Floor, A-83, Okhla Industrial Area Phase-II, New Delhi 110020 India  
**Corporate Office:** M3M Urbana Business Park, Tower B, 9th Floor, Sector 67, Gurugram 122001, Haryana, India  
**Tel +91-888 7790 22, email: [contactus@unicommerce.com](mailto:contactus@unicommerce.com) | Web: [www.unicommerce.com](http://www.unicommerce.com)**  
**CIN: U74140DL2012PLC230932**

# Unicommerce completes 100% buyout of leading courier aggregation platform Shipway

**Delhi, NCR/ 21 March 2025:** Unicommerce eSolutions Limited today announced the completion of its acquisition of the remaining 57.24% stake in leading courier aggregation platform Shipway Technology Private Limited. The company acquired a 42.76% stake in Shipway Technology Private Limited on December 17, 2024, for a value of Rs 68.4 Crores.

The acquisition will be facilitated through a preferential issue of equity shares by Unicommerce in exchange for shares of Shipway held by its promoters and individuals other than the promoter. Unicommerce will issue 60,33,189 equity shares of the Company, with the share swap ratio being 1:8.9. With this acquisition, Shipway will become a wholly owned subsidiary of Unicommerce eSolutions Limited.

The Board of Directors of Unicommerce approved the acquisition of the remaining stake on March 20, 2025, subject to shareholders' approval.

While the terms of the acquisition in December 2024 allowed Unicommerce to complete the acquisition of a 100% stake in Shipway within a year, the accelerated acquisition signals a quick integration. **It has also enabled Unicommerce to expand its total addressable market and roll-out an expanded and integrated suite of technology products making it a one-stop shop for all e-commerce enablement technology solutions.**

Unicommerce's solutions serve all the key processes of an e-commerce business. Uniware simplifies the backend operations of e-commerce businesses, including inventory management, order processing across multiple channels, warehouse operations, and seamless handling of return inventory. Shipway, a full-stack logistics management platform, offers courier aggregation and shipping automation. Convertway is an AI-enabled marketing automation platform designed to boost conversions and sales. **Post the acquisition, the combined client base spans 7000+ businesses serving 10,000+ brands in India.** With only a 5% overlap in the clients of Unicommerce and Shipway, it also offers immediate cross-sell opportunities for all businesses and significantly expands the addressable market.

**With 35Mn+ annual transactions across the courier aggregation and automation space, Shipway is a clear number two in the field** with a strong presence and a footprint spanning 29,000 pin codes. Shipway is integrated with **India's top courier network of 15+ courier partners** at attractive pre-negotiated shipping rates, allowing brands to save on their shipping costs. It also offers automated solutions to help brands choose the right courier for various shipments, and other solutions help brands save money on RTOs, lower customer service costs, etc.

## About Unicommerce

Unicommerce serves 7000+ clients in India, Southeast Asia, and the Middle East. Some of its marquee clients include FabIndia, Lenskart, Timex, TCNS, Mamaearth, Sugar, Emami, Urban Company, Blue Star, Cello, Symphony, Healthkart, GNC, boAt, Portronics, TMRW, Mensa, Landmark Group, Edamama and

many more. Unicommerce's flagship platform Uniware, achieved an annualised transaction run rate of over 1 billion order items in Q3 FY25.

The company's product suite is sector and size-agnostic and designed to meet the business needs of various types and sizes of retail and e-commerce enterprises, both online and offline. Incorporated in 2012, Unicommerce is ISO 27001 (standard for information security management system) & ISO 27701 (standard for data privacy controls) certified. It is listed on the National Stock Exchange of India Limited and BSE Limited.

Company
<b>Unicommerce eSolutions Limited</b>
For any media queries, write to us: <a href="mailto:pressoffice@unicommerce.com">pressoffice@unicommerce.com</a>
Company website: <a href="http://www.unicommerce.com">www.unicommerce.com</a>